



Attendance:

Elected officials: Rod Bockenfeld, Matt Crane, Nancy Doty, Bill Holen, Nancy Jackson, Corbin Sakdol, Sue Sandstrom, Nancy Sharpe

Staff: Joe Barela, Ron Carl, Shannon Carter, Debbie Dater, Chandra DeSimone, Dawn Gardner, Dick Hawes, Patrick Holwell, Julio Iturreria, Don Klemme, Diana Maes, Louie Perea, Jason Reynolds, Joleen Sanchez, Dave Schmit, Marc Scott, Manisha Singh, Shawn Sonnkalb, Todd Weaver, Jan Yeckes

Absent Departments: Communication Services, Human Resources, Human Services, Information Technology

Improve Government Efficiencies

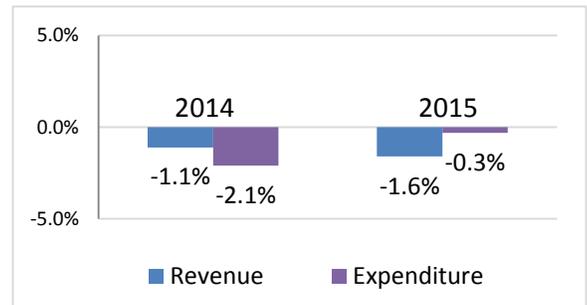
Agenda Objective 1 & 2:

- Highlight revenue and expenditure projection measures and updates to training
- Updates to the budget process and new budget system

Facilitator: Todd Weaver

Revenue and Expenditure Projections

- 2015 revenue and expenditure projections versus the actuals continue to be within +/- 5% target
- There are opportunities for improving individual revenue and expenditure categories within this range by department/office
- Completed tracking and projection training materials will be rolled out to departments/offices this summer



Budget Process

- Budget Division and IT staff have been working on the development of a new, improved in-house budget system to replace the one designed in 2002
- Will be rolling out for the 2017 budget process with training of department/ elected office budget staff in June
- Future development in next phase will include analytical and forecasting tools, new reports, and efficiencies to budget document creation

Discussion:

The information entered in BMS from previous years will be available in the updated version. Although there are minor differences in format, the budget division staff is currently working on copying the existing narratives.



Agenda Objective 3: Provide updates on current business process improvement projects from the 2016 Cohort

Facilitator: Shawn Sonnkalb, Finance

- SAP Business Operations is using skills learned during business process improvement training to improve SAP system efficiencies and functionality
- Recent accomplishments include improvements to personnel changes, Affordable Care Act reporting, County Fair payments, and SAP employee self-service

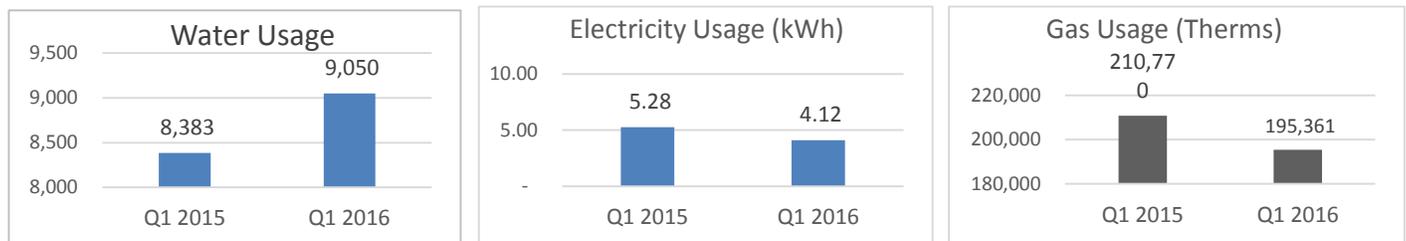
Discussion:

The Department of Strategy and Performance will be assessing the quality of training for the second cohort and determining the need for a third cohort in 2017. Please reach out to DSP to indicate if you are interested in training or initiating a BPI project within your department.

Agenda Objective 4: Share year-to-year comparison for natural gas, electric, and water.

Facilitator: Dick Hawes

- Final projects to be complete by end May. Projections for guaranteed savings available next quarter.
- Continued reduction in usage of natural gas, electric, and water.





Improve the County's Economic Environment

Agenda Objective 5: Share approved project plan and updates for Land Development Services

Facilitator: Jason Reynolds, PWD

- All preliminary development plans (PDP) require public hearings and there will still be an opportunity for the neighbors to request a BoCC public hearing
- The proposed changes would allow for some final development plans to be administratively approved with the goal being to shorten the process and improve predictability in the outcome

Agenda Objective 6:

- Provide updates on business and job growth
- Provide updates training and certificate programs in 2016

Facilitator: Patrick Holwell, ADW!

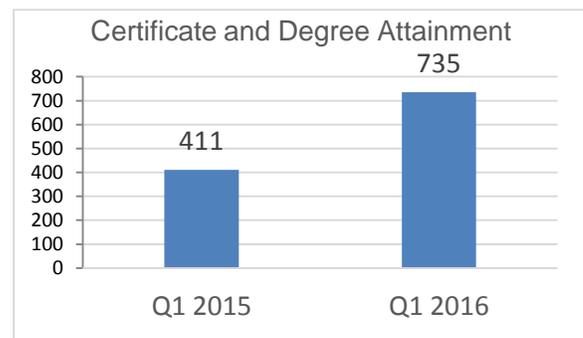
Business and Job Growth

- 145 jobs were generated as a result of 3 relocated or expanded companies, yielding \$9.8 million in economic activity.
- Of the 145 jobs, 95 were new jobs brought into the community by relocation and the remaining 50 due to expansion of a company.

Cumulative Q1 2016 Impact of EDP Efforts, Arapahoe County				
Company	NAICS	Industry	New Jobs	New Earnings
Redefy	519130	Internet Publishing & Broadcasting	12	\$ 1,060,715
Project Watch'	332710	Precision Machining Manufacturer	83	\$ 4,866,290
Republic National Distributors, LLC	424820	Wine & Liquor Wholesale Merchant	50	\$ 3,881,875
Totals			145	\$ 9,808,880

Workforce Education

- 614 customers in post-secondary institutions
- 89 customers are studying for their GED
- 32 customers passed the GED this quarter, yielding an estimated aggregate value of \$312,546 in potential additional worker annual earnings



Discussion:

The average time to earn a GED varies. It highly depends on the customer's previous knowledge and abilities, e.g. someone with 5th grade education vs. someone who is a recent HS drop-out.